

PULVIN



# Capabilities and Services Statement





## Who we are

Since its inception in 1977, Pulvin Lighting quickly established itself in Australia as one of the industry's leading specialist lighting wholesalers. This was further solidified when Composite Lighting was incorporated into the business to form Pulvin Composite Lighting Solutions in 2002.

In 2024, Pulvin Lighting remains 100% Australian-owned and operated, facilitating some of the country's largest electrical lighting projects. Based in Sydney, NSW, Pulvin Lighting has 200 years of combined industry experience within our team, providing integrated and tailored lighting solutions to the electrical business sector. With this depth of knowledge in new and emerging technologies, there isn't a project too complex for Pulvin Lighting.



## What we do

### Estimating

- Thorough review of specifications and drawings
- Accurate identification of the required bill of materials
- Prompt notification of potential conflicts within drawings and specifications
- Compilation of manufacturer pricing with meticulous review for accuracy
- Submission of comprehensive and detailed quotes

### Project Management

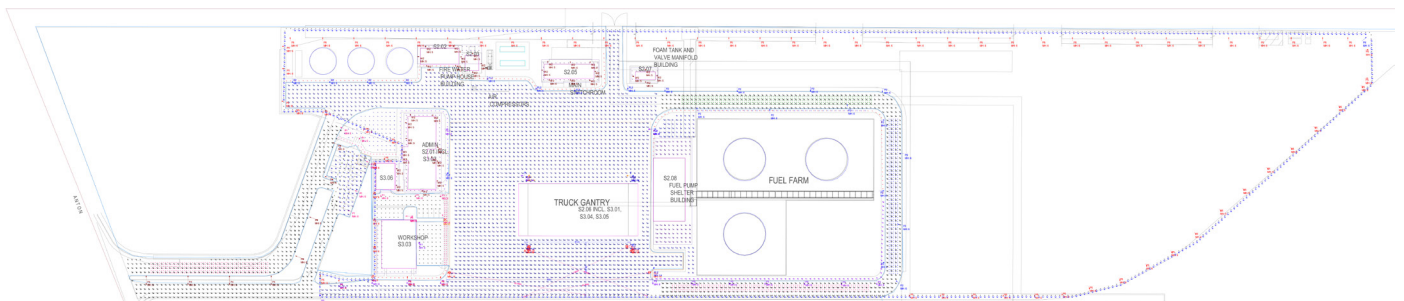
- A dedicated Project Manager available to assist with all aspects of project logistics and financial management
- Provision of detailed light fixture data sheets for approval
- Supply of manufacturer shop drawings for non-standard or custom products
- Preparation of a detailed spreadsheet outlining lead times, continually updated throughout the project
- Attendance at job meetings as necessary
- Coordination of logistics for various manufacturers and scheduling deliveries as needed
- Clear and comprehensible invoicing procedures
- Provision of comprehensive handover documentation, including data sheets and warranty information for maintenance and operations
- Supply of manuals for ease of reference
- After-sales services encompassing troubleshooting assistance and efficient

# Design services

## Lighting design consultation

- Design and construct
- Lighting calculations and renders
- Value engineering
- Specification development

## Design example - Calculations



Luminaire Schedule									
Symbol	Qty	Label	Arrangement	Tag	LLF	Lum Lumens	Lum Watts	Tot Watts	Arm
	8	FL1	Single	EAL354L	0.750	234457	2079.48	16635.84	1
	12	FL2	Single	OWE 370 840 L35 B096_Bin-L_TH	0.750	43529	370	4440	1
	3	FL3	Single	OWE 370 840 L08 B096_Bin-L_TH	0.750	47089	370	1110	1
	3	FL4	Single	OWE 370 840 L87 B096_Bin-L_TH	0.750	42405	370	1110	1
	11	P1	Single	MRSE 090 840 L35 A024_Bin-L_T	0.750	10404	90	990	1
	17	P2	Single	MRSE 090 840 L22 A024_Bin-L_T	0.750	10591	90	1530	1.5
	12	P3	Single	SRLE 170 840 L22 B048_Bin-L_T	0.750	19072	170	2040	1.5
	8	P4	Back-Back	MRSE 090 840 L22 A024_Bin-L_T	0.750	10591	90	1440	1.5
	72	P5	Single	MRSE 090 840 LB2 A024_Bin-L_T	0.750	9714	90	6480	1
	1	P6	Single	MRSE 090 840 L10 A024_Bin-L_T	0.750	11533	90	90	2
	1	W1	Single	SRE 290 840 L35 B064_Bin-L_TH	0.750	29462	290	290	0.25
	32	W2	Single	MRSE 090 840 L35 A024_Bin-L_T	0.750	10404	90	2880	0.15
	2	W3	Single	LNC2-18L-4K-070-4	0.750	4270	43.227	86.454	0



EAGLE  
Type FL1



OWL  
Type FL2  
Type FL3  
Type FL4



STORK  
Type W1



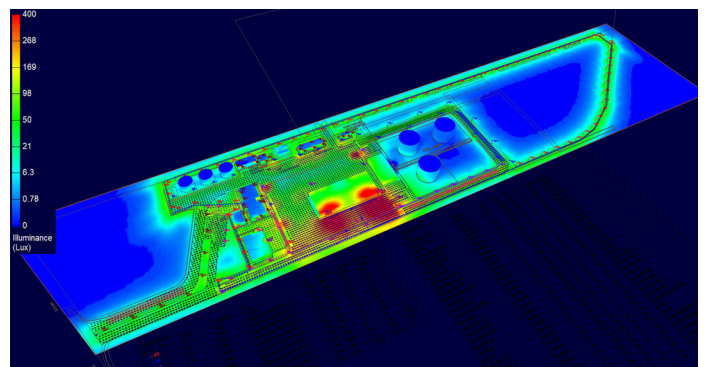
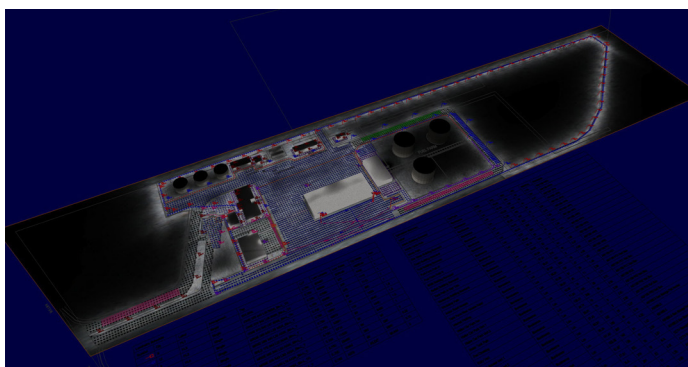
STORK LITTLE BROTHER  
Type P3



MINI MARTIN  
Type P1  
Type P2  
Type P4  
Type P6  
Type W2



LNC  
Type W3





## Design services

### Lighting Knowledge

- Proficient in the technical aspects of lighting
- Capable of customising fittings to suit specific applications
- Access to top-tier suppliers and brands
- Unique lighting sourcing capabilities
- Expertise in interior lighting, encompassing downlights, lamps, pendants, wall fixtures, LED strips, and profiles
- Proficiency in exterior lighting (IP Rated), including street lights, floodlights, car park lights, in-ground fixtures, landscape lighting, and urban lighting
- Specialisation in energy-efficient lighting solutions
- Experience in retrofit lighting solutions
- Expertise in security lighting, including IK10 fittings and vandal-resistant luminaires
- Competence in emergency and exit lighting systems
- Knowledgeable in hazardous lighting for gas-prone environments
- Ability to design commercial-grade cleanroom lighting for environments such as food preparation areas, kitchens, and operating theatres
- Proficiency in lighting control systems and automation



## The Pulvin difference

- Design and Construct
- Dedicated project manager to oversee each project.
- Low staff turnover – all staff have been working here from 5 – 30 years
- Solutions-based wholesaler – experienced staff with a strong product knowledge base
- Technical support – provided by in-house experienced technicians
- Positive supplier relationships built over many years
- Communication - focused on providing excellent service
- Education – Team Pulvin is kept updated and informed of industry standards, codes, and the constantly evolving LED world, as well as the cutting edge of lighting styles, ideas, and technologies.
- Friendly, dedicated staff for technical expertise and problem solving

We are the Lighting Specialists



## Project references

Barangaroo HSBC



ICC Darling Harbour

Pulvin Lighting Pty Ltd | 02 9879 3699 | [Info@pulvin.com.au](mailto:Info@pulvin.com.au)

PULVIN



Sydney Football Stadium - Alliance



UTS - Sydney



## Project references - Street lighting

Towradgi Station - Vizulo - Mini Martin



Merewether Beach - Vizulo - Mini Stork



# Vizulo - Stork Little Brother

Gothenburg Sweden - Stork Little Brother





Budapest Hungary - Stork Little Brother



PULVIN



Pulvin Lighting Pty Ltd  
ABN: 27 619 505 734

02 9879 3699  
info@pulvin.com.au



Unit 18, 43-45 College Street  
Gladesville NSW 2111

[Pulvin.com.au](http://Pulvin.com.au)